



Ensuring Structural Integrity through Smart Sourcing

A comprehensive, data-driven strategy is key to procuring the structural assets that sustain your business. Otherwise, you could end up with faulty infrastructure requiring costly repairs. **You need the power to be proactive, and Exo has it.**

Smart Sourcing Services

The industrial market is saturated with structural fabricators, and it can be challenging to determine which one is the best fit for your needs. That's why Exo is here. Through our smart sourcing services, we provide guidance for your procurement process so you can have confidence in the quality of the assets you select.

Our team evaluates the risks factors associated with each potential fabricator and creates data-driven scorecards to help you strategically assess your options. These scorecards include 15 categories covering general safety, fabrication, welding, and more to give you a comprehensive review of the assets.

Fabricator scorecard analytics provide:

- Measurable quality metrics
- Increased project production schedule visibility
- Greater confidence in delivery promises
- Narrowed procedures for third-party vendor oversight

By including the fabricator scorecard as part of your bid process, you can get all the information you need from contenders upfront and ultimately, make smarter procurement decisions. This ensures that your assets will not only fit within your budget, but they'll meet the necessary quality requirements for long-term sustainability.



About Exo

Infused into every Exo service, our Ex-Tend™ strategic, full lifecycle approach informs proactive recommendations and solutions that maximize your investment, prevent accidents, and demonstrate results that show up clearly on the bottom line.

75% *savings through predictive analytics, routine maintenance, and inspection vs. replacement*

99% *risk reduction due to identifying defects prior to catastrophic failure*

2X *double the life of your assets with routine maintenance*

Industries Served



RENEWABLE
GENERATION



POWER
DELIVERY



CONVENTIONAL
GENERATION



LIGHTING



TELECOMMUNICATIONS



OIL & GAS



QUALITY ASSURANCE

Knowing what can go wrong – and exactly how to find and correct it

From steel to concrete to fiberglass composite, we've seen just about everything that can go wrong with structures. Our expertise means we can spot issues before they cause problems and help you correct them right away.



INSPECTION

Providing critical assessments that protect your investments

Inspection isn't just a box to be checked. It's an essential engineering assessment of structural soundness to protect your investments, prevent accidents, and prolong the life of your most valuable assets. Our comprehensive issues reporting helps ensure overall structural integrity.



FIELD SERVICE & REPAIR

Combining field experience with engineering expertise

With over 100 years of combined professional experience, our field service agents have expertise in poles and towers of all types. Coupled with unmatched engineering expertise, our time-tested capabilities guarantee we'll always deliver the best possible solution.



ASSET PROGRAM MANAGEMENT

Leveraging expert oversight to optimize your program

With experience as suppliers ourselves, we are uniquely able to assist with your construction or supply chain quality program. Our collective expertise in a variety of fields allows us to make sure your programs run smoothly and efficiently.

Discover how Exo can extend the life of your infrastructure assets while saving you money.

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